

MAS 500

CUSTOMER

New Horizons Computer Learning Centers, Inc.

www.newhorizons.com

CORPORATE PROFILE

Headquarters

Santa Ana, California

Type of Business

IT training

Number of Locations

280 sites in 44 countries

Number of Employees

1,200

Annual Revenue

\$530 million

SYSTEM PROFILE

Computer System

Microsoft Windows NT

Users on system: 100

MAS 500 Modules in Operation

- Accounts Payable
- Accounts Receivable
- Cash Management
- Customizer
- eExecutive
- General Ledger
- Purchase Order

Altec Products in Operation

- AP MICR
(MICR Check Printing Solution)
- *doc-link*
(Integrated Document Management)
- MAS 500 Business Forms

New Horizons Takes It Higher with MAS 500

Looking for a seminar on Microsoft Excel for your office in Kuala Lumpur? How about advanced technical training on network connectivity for your staff in Paris, Edinburgh or Athens? New Horizons, the world's largest independent computer training network, will almost certainly have a class to fit your needs.

New Horizons offers businesses and individuals more choices for learning than any other company, with instructor-led, Web-based and client-site training options. More than 1,400 customized courseware titles are available in 15 languages, with cutting-edge curriculum and a PC for each student.

New Horizons is one of Fortune magazine's 100 fastest growing companies, and named on Forbes' list of 200 best companies under \$500 million.

Clouds on the Horizon

As the new millennium approached, New Horizons faced several challenges. Each corporate-owned center used a different accounting package, and handled



accounts payable separately. Manual consolidation of financial statements had become an impossible burden as New Horizons pursued its strategy of buying back selected franchises. Leesa Dupree, financial analyst, was named project manager in the search for a new solution.

Dupree evaluated several mid-market and tier one packages, looking for an intuitive, very scalable system, flexible enough to meet the tough demands of a fast growing technology firm. She found the solution in MAS 500 and *doc-link* (Integrated Document Management) software.

CHALLENGE

Growing tech firm seeks an intuitive, scalable system flexible enough to meet the expanding demands and reporting requirements of corporate and satellite offices.

SOLUTION

MAS 500, *doc-link* and AP MICR.

RESULTS

Streamlined company consolidation and data flow; Advanced reporting and analysis capabilities; Quick "issue" identification and resolution; Paperless processing of financial transactions.

“This is a strong enterprise-wide financial solution that meets the needs of mid-sized companies very nicely.”

*Leesa Dupree
Financial Analyst
New Horizons Computer
Learning Centers, Inc.*

Success on the Horizon

“We selected MAS 500 because it gave us more bang for our buck,” explains Dupree.

She also felt that MAS 500 was a good fit for New Horizons. “We were convinced that Best Software would deliver real longevity in the marketplace.”

New Horizons now uses MAS 500 for all standard accounting functions as well as complex reporting. “It allows me to do in-depth financial analysis such as pricing analysis on all of our corporate-owned centers,” comments Dupree. “We can prepare reports against our SQL database, which covers all our companies, and receive clear answers concerning our product mix and cash collection efficiency. Management is very happy with MAS 500 because it’s easy for us to roll up the numbers quickly.”

New Horizons has experienced the greatest benefits in the area of company consolidations. “We no longer have to frantically fax between offices whenever an account looks off,” Dupree says. “Now the controller at corporate can drill down and investigate for herself. This means speedier resolution of issues, and better management overall.”

Dupree saw additional opportunities for eliminating paper with *doc-link* from Altec, which integrates seamlessly with the MAS 500 Accounts Payable module. All invoices now coming to corporate accounts payable are scanned and forwarded

electronically to the learning centers for review. The controller in each center can approve, annotate and return the invoice in a totally paperless process. The approved invoice image is booked into MAS 500 and indexed into *doc-link* for permanent filing. Dupree also looked to their current printing solution provider, Altec, to provide their completely integrated MAS 500 MICR check printing solution, AP MICR.

New Horizons’ reseller worked hard to ensure that implementation went smoothly and trained Dupree’s team to be self-sufficient so they can handle their needs in-house. Now whenever the company acquires a new franchise, Dupree can perform MAS 500 implementations herself, including conversion of data from legacy systems and conducting end-user training.

Dupree says she appreciates the invaluable help of the Best Software customer support team. “With an intricate system like ours, it can be difficult to determine where glitches originate. During the implementation, our reseller worked closely with Best Software’s support group. Their professionalism was remarkable.”

The decision to go with MAS 500 and *doc-link* was definitely the right one, according to Dupree. “We have paperless processing of financial transactions and documents on the desktop. This is a strong enterprise-wide financial solution that meets the needs of mid-sized companies very nicely.”



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